**ANKUR LOTH**

Development Officer

Life Insurance Corporation of India

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**WORK EXPERIENCE**

Development Officer in Life Insurance Corporation of India, Rajsamand (Raj) since 2011.

Job Profile:

* To guide, supervise and direct the activities of the agents placed under my supervision by the corporation.
* To introduce suitable persons to the corporation for appointment as new agents.
* To provide training and guidance regarding marketing and communication skills to agents.
* To activise existing agents and motivate new agents.
* To carry out the investigation of claims and revival of lapsed policies.

**EDUCATION**

* M.B.A. (Finance), Faculty of Management Studies, MLSU, Udaipur 2010
* Bachelors of Commerce, College of Commerce and Management Studies, MLSU, Udaipur. 2007
* Senior Secondary, V.K.V. Bhilwara, CBSE 2004
* Secondary, V.K.V. Bhilwara, CBSE 2001

**COMPUTER QUALIFICATION**

* Rajasthan State Certificate in Information Technology (RS-CIT) 2012

**AWARDS AND RECOGNITIONS**

* Awarded 2nd Position in Poster Making at R.A. Podar College, Jaipur. 2009
* Awarded 3rd Position in Face Painting at GITS Management College, Udaipur. 2009
* Awarded as Mr. Fresher, FMS, Udaipur. 2008
* Participated in All India Art & Poetry Contest by Ulichana Art Foundation. 2001
* Participated in Avantika International Talent Search Painting Competition. 2000
* Participated in Kshitij 3rd All India Art Exhibition, Gurgaon. 1998
* Participated in Kshitij 2nd All India Art Exhibition, Gurgaon. 1997

**EVENTS COORDINATED**

* Event Coordinator in Jagjit Singh Live In Concert, Udaipur. 2008

**SEMINARS AND CONFERENCES**

* Attended seminar on Globalization by Dr. Amitabh Kundu, JNU Delhi (July 2008).
* Attended international conference on “Managing Global Business Competition”(Sept 2008).

**INTERESTS**

* Organise events and programmes for social cause.
* Art and literary work.
* Outdoor sports

**REFERENCES**

* Dr. Vimal Sharma, Prof., Dept. Of Biochemistry, RCA, MPUAT. Mob- 7728966433
* Dr. Hanuman Prasad, Prof., Faculty of Management Studies, MLSU. Mob- 9414343358.